

# THE NEWS RAISER



## AFP Eastern Oklahoma Chapter to celebrate philanthropy on Nov. 17

The AFP Eastern Oklahoma Chapter will host its 23rd annual National Philanthropy Day® luncheon on Friday, Nov. 17, at the DoubleTree Hotel at Warren Place, 11:45 a.m. – 1:30 p.m.

**Chapman Foundations Management, LLC** will receive the **2006 Outstanding Philanthropist Award**. H. Allen

Chapman, son of philanthropists James and Leta Chapman, was an independent oil and gas producer. Mr. Chapman



created the H.A. and Mary K. Chapman Trust in 1976. Mary K. Chapman worked as a nurse prior to her marriage to H.A. Chapman in 1960 and before her death in 2002 she established The Mary K. Chapman Trust. Both trusts are administered by local trustees, Mr. Donne W. Pitman and Mr. Jerry Dickman. The charitable focus of H.A. and Mary K. Chapman is continued by the Trustees and Program Officer, Andrea Doyle, in the areas of education, health, medical research and programs assisting the less fortunate and disadvantaged. Tulsa nonprofit organizations have received more than \$50 million in support from The H.A. and Mary K. Chapman Charitable Trust.

**Billie and Howard Barnett**, will receive the **2006 Outstanding Volunteer Fundraisers Award**, for their work together and individually to benefit a variety of nonprofit agencies including Salvation Army, Tulsa City-County Library, Oklahoma Arts Council, Child Abuse Network, Tulsa Opera, Hillcrest Hospital, Tulsa Speech and Hearing, American Heart Association, Tulsa Ballet, Junior League of Tulsa, and Holland Hall. Most recently they chaired the Philbrook Museum of Art - *Wine Experience 2006* which was one of the most successful fundraising events in the region. When Billie and Howard Barnett agree to become involved in a philanthropic endeavor they are committed and focused which always results in a first rate successful outcome.



Howard and Billie Barnett

**Lynn Sossamon, CFRE**, will be named **2006 Outstanding Fundraising Executive**. Lynn is the owner of her own consulting firm which specializes in strategic planning, capital campaigns, and special projects which have assisted in raising more than \$22 million for non-profit organizations in Oklahoma. Lynn is currently the director of Tulsa County's Child Protection System Improvement Coalition.



Lynn Sossamon

In addition, the AFP Eastern Oklahoma Chapter will present the **Outstanding Youth in Philanthropy Award**, recognizing the



Alana Hunt, Zach Selvidge and Shala Bluford

outstanding contributions and philanthropic spirit of young people. The **2006 recipients are Street School students: Shala Bluford, Alana Hunt and Zach Selvidge**. By participating in the Tulsa Area United Way "Teens' Way" program these young leaders lead a campaign to raise funds to benefit local non-profit organizations: Youth at Heart, Inc., the Margaret Hudson Program and Palmer Continuum of Care, Inc. These young leaders raised the most funds of all of the participating local schools combined.

national  
philanthropy  
day®



Change the world with  
a giving heart.

**Friday, Nov. 17**

**DoubleTree Hotel  
at Warren Place**

6110 S. Yale Avenue

**11:45 a.m.—1:30 p.m.**

(registration begins at 11:15)

**Reservations are \$35 per  
person and must be  
made by Nov. 8**

Make checks payable to AFP National Philanthropy Day and mail to Martha Desmond, American Heart Association, 2227 East Skelly Drive, Tulsa, OK 74105. Questions? Contact Martha at [martha.desmond@heart.org](mailto:martha.desmond@heart.org)

## Organization logos and photos wanted for NPD luncheon presentation

Our Chapter President Stephen Mason is once again creating a Power Point presentation to be shown at the National Philanthropy Day luncheon on Nov. 17.

Email your organization logo and photo to Stephen by Nov. 10 to [smason@saintsimeons.org](mailto:smason@saintsimeons.org).

## Don't miss the upcoming monthly chapter programs

**December 7, 2006**

**990 or 911**

Jeanne Gillert and Lou Ann Gibson

**January 4, 2007**

**Ethics in Fundraising**

Carol Ringrose Alexander, ACFRE

These programs will be held at OSU-Tulsa in the B.S. Roberts Room, 11:30-12:00 is check in, lunch and the program are 12:00-1:15. For more information about these programs, contact Program Chair Lynn Sossamon at [lynn@sossamon.com](mailto:lynn@sossamon.com).

## AFP 2006 Conference educational materials available on CD

Our chapter purchased the 2006 AFP International Conference CD that has all the seminar handouts and information.

If you would like a copy of this CD, please notify Karen Senger at [karen.senger@okstate.edu](mailto:karen.senger@okstate.edu) or 918-561-1219.

## Chamberlain Scholar selected

Carrie Vesely Henderson has been selected as our chapter's 2006 Chamberlain Scholar. Carrie will be awarded a \$500 scholarship from AFP to attend the AFP International Conference in 2007. Additionally, she will receive a \$500 scholarship from our chapter to defray some of her travel expenses. Congratulations, Carrie!

## Dec. 5 web conference: "What Fundraisers Need to Know About Budgets and Financial Statements"

This session will emphasize the funder's perspective on all aspects of the financial management of the nonprofit organization. What are the basic financial statements and how do funders analyze them? How can the fundraising professional use the financial statements and budgets to develop new funding ideas and more compelling proposals? How can the financial statements and the budgeting process be integrated in to a strategy to more effectively engage the board and staff in the fundraising process?

The presenter is Barkley Calkins, director of the Nonprofit Sector Resource Institute at Seton Hall University. During a distinguished 25 year career with J. P. Morgan and Company, he was a financial analyst who later became responsible for the bank's charitable giving in the areas of health care and international affairs. Since leaving Morgan, he has consulted with nonprofit organizations and foundations and directed the New Jersey program for the National Executive Service Corps. He brings to the Webinar a substantial body of experience in finance and financial management and as a grantmaker and grantseeker.

This audio conference will be held Dec. 5, 12:00-1:30, at the Community Food Bank of Eastern Oklahoma. **Deadline to register is Dec. 1. Contact Marcia Graham at [marcia.graham@alz.org](mailto:marcia.graham@alz.org) or 918-494-5461 to register.** Audio and web conferences are free to AFP members and \$15 for non-members.

**Check out the AFP Eastern Oklahoma Chapter web site when it goes live on Nov. 15**

**[www.afpeastok.org](http://www.afpeastok.org)**



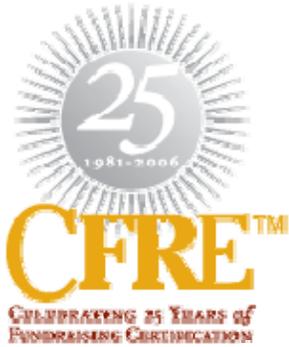
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Copy deadlines are usually the 15th of the month for the following month's issue.

## Are you interested in getting your CFRE?



CFRE. What does that exactly mean? It stands for Certified Fund Raising Executive and is the official and internationally recognized accreditation for fund raising professionals.

Based on current and valid practice-based standards, the CFRE designation is a personal and professional achievement that sets standards in philanthropy. When you pursue your CFRE, you show your colleagues, your employer, and your donors your commitment to the profession.

The CFRE process requires a comprehensive written application followed by a written exam. Individuals interested in the CFRE designation must have a least five years of paid, professional practice in fundraising, meet all of the minimum eligibility requirements, and pass the written exam. Complete eligibility and application information can be viewed at [www.cfre.org](http://www.cfre.org).

The test used to be a paper and pencil test (color in the circles). Now the test is administered via computer.

Here are the 2007 exam dates and application deadlines for North America test takers.

**March 9-31, 2007** – applications postmarked by Jan. 10.

**June 8-30, 2007** – applications postmarked by Apr. 9.

**Aug 24—Sept. 15, 2007** – applications postmarked by June 24.

**Oct. 26—Nov. 17, 2007** – applications postmarked by Aug. 27.

If you are interested in possibly getting your CFRE and would be interested in attending a study course offered by our chapter, please contact CFRE Chair Marcia Graham at [marcia.graham@alz.org](mailto:marcia.graham@alz.org) or 918-494-5461.

## Job Opportunities

### Community Food Bank of Eastern Oklahoma

**Individual Giving Manager** – Responsible for identification, acquisition and cultivation of individual contributors. Individual contributor fundraising experience, database management, strong oral and written communication skills required. Planned giving experience and Bachelors degree preferred. Salary Range - \$35,000-\$39,000, great benefits. Please send resume and references to: Personnel Department, Community Food Bank of Eastern Oklahoma, 1304 N. Kenosha Ave. Tulsa, Ok. 74106 or [dwalker@cfbeo.org](mailto:dwalker@cfbeo.org).

**Special Events Manager** – Responsibilities include the planning and implementation of new and existing events, working with special event committees, securing donations and soliciting event sponsors. Candidate must be detail oriented, have excellent oral and written skills and work well in a team environment. Special events experience and Bachelors degree preferred. Salary Range - \$30,000-\$35,000, great benefits. Please send resume and references to: Personnel Department, Community Food Bank of Eastern Oklahoma, 1304 N. Kenosha Ave. Tulsa, Ok. 74106 or [dwalker@cfbeo.org](mailto:dwalker@cfbeo.org).

## Welcome Our New Members!

### Sharon Gallagher

University of Oklahoma - Tulsa  
[sgallagher@ou.edu](mailto:sgallagher@ou.edu)

### Karen Garren

Saint Simeon's Episcopal Home  
[kgarren@saintsimeons.org](mailto:kgarren@saintsimeons.org)

### Russell Wayne Kidd

Tulsa Opera, Inc.  
[rkidd@tulsaopera.com](mailto:rkidd@tulsaopera.com)

### Danny Limes

Bishop Kelley High School  
[dlimes@bkelleyhs.org](mailto:dlimes@bkelleyhs.org)

### Kate Reeves

OK Center for Nonprofits  
[kreeves@oklahomacenterfornonprofits.org](mailto:kreeves@oklahomacenterfornonprofits.org)

### Jana Duffy

OSU Foundation  
[jduffy@osugiving.com](mailto:jduffy@osugiving.com)

### Katherine R. Silvey

Thomas Gilcrease Museum Assoc.  
[ksilvey@gilcrease.org](mailto:ksilvey@gilcrease.org)

### Diana Edens

TASM (Tulsa Air & Space Museum)  
[dedens@tulsamuseum.com](mailto:dedens@tulsamuseum.com)

### Calvin Moore

Oral Roberts University  
[cmoore@oru.edu](mailto:cmoore@oru.edu)

## Job Opportunities

### St. John Health System

Richard Boone is searching for an [Executive Secretary for Marketing and Development](#). His long-time secretary has moved to St. John's new Owasso Hospital. This is a high-profile position that offices in the St John administrative area. The secretary reports to Richard and will need to be strong in VIP/donor communications, interested in special events and St. John's Street Party and other meeting arrangements, and run the Blackbaud donor computer system. Interested parties should contact Richard at [rboone@sjmc.org](mailto:rboone@sjmc.org) or cell 625-4611.

### Oklahoma Conference for Community and Justice (OCCJ) [Development Position](#)

Summary: Responsible for planning and coordinating all aspects of fund development for OCCJ. With the assistance of the Executive Director, provide leadership on all fundraising initiatives including major gifts (financial & gifts in kind), planned giving, membership campaign, and annual dinner. Identify, organize and manage the fundraising activities of the organization with a focus on new possibilities to obtain ongoing and increased support from individuals, families, corporations, foundations, and faith communities. Responsible for formulating a funding strategy which deepens the commitment of existing donors, maximizing the number of supporters overall and developing opportunities for all to contribute to OCCJ's goals in practical, meaningful, personally (or institutionally) satisfying ways. Requires a multi-skilled individual who can build long-term community and financial support for OCCJ. Responsibilities and duties may vary as times dictate.

For complete job description and to apply: Contact Richard Boone, Search Committee Chair, at [rboone@sjmc.org](mailto:rboone@sjmc.org) or 744-2186 (office), 625-4611 (cell).

### American Lung Association of the Central States [Regional Vice President, Resource Development](#)

The Regional Vice President, Resource Development is responsible for fundraising including direct response, special events, annual gifts, major gifts, planned giving, special gifts, corporate and foundation gifts, and other revenue producing vehicles for the State of Oklahoma. Works closely with the regional Leadership Councils and other volunteer committees or task groups working on fundraising. Maintains effective relationships with donors, government and community agencies, as well as public and private organizations. Ensures the organization in the assigned region is able to raise resources required to achieve the Association's goals and future growth.

For complete job description and information about applying, contact Ila Allee, development associate, at [iallee@oklung.org](mailto:iallee@oklung.org) or 918-747-3441, ext. 204.

### The Center of Creative Arts - St. Louis, MO [Director of Development](#)

RPA Inc. is pleased to announce an outstanding professional development opportunity available with The Center of Creative Arts (COCA), located in St. Louis, Missouri. COCA is seeking a seasoned and motivated Director of Development who will serve as its chief development officer.

An announcement including a brief description of the position and COCA is available for at [www.rpainc.org/post/coca.pdf](http://www.rpainc.org/post/coca.pdf). If you are interested, please call RPA Inc. at 800-992-9277 for a confidential discussion.

### Rice University [Senior Director of Development – School-based Major Gifts](#)

For complete information about this position, contact Suzanne Isack with Leodas Solymar executive search firm at 212-979-1324 or [sisack@leodassolymar.com](mailto:sisack@leodassolymar.com).